

ROYAL FLAIR NEWSLETTER - 2020



**G'Day Royal Flarians and welcome to our December Christmas
2020 Edition**



G'Day everyone! Firstly Merry Christmas and a very happy New Year to all Royal Flarians. We will all be very happy to see 2020 leave us and never return again after the Covid 19 issue. Thankyou also to everyone who helped bring it to a stop by following the required rules.

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As for me, well after two lots of surgery and another about to happen as we go to press, I will be back on the road to being me again just before Christmas, so look out here I come. Thank you all for your thoughts and wishes; it is really appreciated. Lawn bowls has commenced again and that keeps Anne and I busy and enjoying great friendship and competition. We will be heading off to Powlett River mid January so if you are in the area contact me and drop in for a cuppa and chat. I have decided that we won't have a January newsletter as I really want with Anne to have some time out for relaxation. I know you will understand. Now it's over to the Deralas family with a Christmas message.



On behalf of everyone here at Royal Flair, we wish everyone a safe and enjoyable Festive Season. We all know that 2020 was a year quite unlike any other in recent history, and, with this in mind, please accept our sincerest thanks for your ongoing support and at the same time please accept our team's greatest wishes to everyone for a safe, happy and prosperous 2021. Bill, Angie and the Royal Flair team.

Please note: The Royal Flair factory will be closed from December 23rd and will reopen on 6th January 2021. We have lots of work on to ensure we get vans to our new owners.

We welcome Royal Flairs' new Technical Advice person Colin Mallett to the team.

"Hi to all the Royal Flair Family

I'm Colin Mallett and I have been in the Caravan Industry for over 15 years and I have my own business as a Caravan Mobile Technician. I started my journey as Service Manager for Winnebago and enjoyed the years there. I then taught at Coburg Tafe in Melbourne teaching the apprentices light engines, marine and diesel motors.

I then had an opportunity to join the New Age Dealership in Seaford Melbourne and as their Service Manager spent 4 very happy years there. After the dealership was sold I then embarked on a solo business and have never looked back since.

I enjoy helping people and sharing my knowledge and up until recently have been involved with training and assessing within the industry to facilitate the new regulations that all service centres must have qualified technicians must have, and this has been always journey ensuring that customers receive the best professional care.

I am currently a warranty technician for ALKO Australia and often trouble shoot customer issues, and, I also am qualified as a mobile ESC installer and ATC, and I assist all the main players in regard to warranty works.

On many occasions I have visited club meetings and have enjoyed giving tech talks and assisting owners whatever their issue might be. I have put my hand up to help John and Bill to be a tech go to if any owner has an issue and if necessary liaise with factory to get you back up and running as fast as possible.

Linda and myself will be at the Naganbie get together next April and look forward to introducing ourselves to the family personally. My mobile number is 0427385619, so any thing that you are not sure of just give me a call and leave a message I will return your call. **However if the matter is of a warranty nature you must contact Royal Flair Caravans or go to their web site and complete the warranty form.**

Well that all about me look forward to showing you tech savvy owners my New Enerdrive stand alone Lithium system what a van what an adventure and on behalf of Linda and myself look forward to meeting you all
Regards Colin “

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We also welcome two team members at the Royal Flair office. Meet Grace Powell and Tym Jeffery.

Prior to coming to Royal Flair Caravans, Grace has been working in the automotive industry for the past 17 years, where she worked co-ordinating inventory and dispatch for an automotive spare parts company. Grace is a friendly and family orientated person who recently welcomed her first grandchild into the world. She is obviously an “amazing Grace”.

Tym comes to Royal Flair having worked in the communications industry for the past 15 years. He comes from a background in both the social media and analytics space. Tym is very excited to be coming to Royal Flair and is looking forward to helping the industry grow even further.

The Royal Flair team is certainly growing which shows the great effort being put into making them the leader in caravan production.

Bill and the team were very excited earlier this month when, at long last, Royal Flair received their winning trophies for presenting the Royal Flair Piazza at Inverloch in Victoria last year for the “Best Aussie Vans” sponsored by Zone. Further along in this newsletter you will also find out which one of our members now owns this great van.



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NAGAMBIE 2021:

WOW! Our annual get together which had to be postponed due to Covid 19 is on April 16th to 18th at the fabulous Nagambie lakes Leisure Park here in Victoria. So far we have 55 vans registered to come, and with not many more spots left please let me know asap if you would like to join us. This will be our biggest ever!

What's planned?? Friday evening a sausage sizzle and welcome. Saturday night our usual fancy dress, lots of raffles and auctions thanks to our generous sponsors with monies raised donated to Brain Cancer research and a great dinner provided by Royal Flair and catered by Claire Bear, Shazza who cater for Whats Up Downunder so a fantastic meal is assured. A big thank you to Richard Trollope who again has kindly donated a lamb for the spit roast. Sunday morning a big breakfast also supplied by Royal Flair, and, I assure you, this is a breakfast you will never forget!

There will be a pet parade with a prize for the best furry friend, show bags for the kids, Mitchelton Wines will again have a stand so you don't have to travel and hopefully a local group will have a stand packed with goodies. There will be great entertainment but that's a secret at the moment. As usual you may have your own garage / van sale with trinkets etc and please remember keep it tidy. John Haber will be bringing his fantastic boat and will provide rides for as many as possible.....thank you John. Remember to behave as we will be having the usual "Sin Bin" where anyone who is found to have done something unusual will have to front up to the Judge with a gold coin. This is always a great laugh. We will also be taking the usual group photo Saturday afternoon which will replace our current cover photo on facebook.

Please remember to keep your site tidy at all times and if you feel there is something we should know please let me or one of the Royal Flair staff know. You will find reception staff are fantastic folk with a great sense of humour. Park manager is Debby, and say a big Hi to Fiona at reception and her colleagues as she has been very helpful with allocation of sites.



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OUR OVERSEAS EVENT IN TASMANIA 2021 IS ALWAYS FUN. GET YOUR NAME IN NOW!

TASSIE GATHERING 2021

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THE FRIDAY NIGHT BBQ WILL AGAIN
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a lucky attendee



CARAVAN CLUB
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NEWS JUST IN:

Late last year Royal Flair Caravans entered the "Best Aussie Vans" annual competition sponsored by Zone and Caravan World held at Inverloch in Victoria. Anne and I had the privilege of attending and looking after and presenting the Royal Flair Piazza for Bill Deralas. It was a very interesting time and I have to say judging was very intense. It ranged from inside and outside inspections, many questions about the van and they also towed it to test everything out. The result was Royal Flair Caravans received the honour of winning 2 awards for 2019 "Van Of the Year." The Piazza won two distinctions, one for the "Best Van" in the \$80,000+ category and also for the Most Innovative Design. The award was featured on the front page of Caravan World magazine and there were great articles inside it on the Piazza.

Due to Covid restrictions the two award plaques only just arrived at Royal Flair Caravans as I was about to finish the newsletter. As Bill was away a very proud Peter Deralas accepted them and you can tell by the smile on his face he was very proud and happy for the Royal Flair Family.



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But wait! There is another fairy tale side to this story. Ant and Amanda van der Vliet, two of our members had been looking around for a Royal Flair Piazza and saw that the same van was up for sale at Ballarat City Caravans. Although living interstate they quickly put a deposit on it and again, due to Covid restrictions was only just delivered to their home interstate together with a copy of the magazine. Here they are celebrating their great Royal Flair Piazza with a glass of champagne, and why not! Congratulations to them both and we hope to meet up with you on the road one day.

A special thanks also to Bill Deralas and family for choosing Anne and I to proudly present the Piazza in the competition and we look forward to doing another competition one day.



OK, that's it for our Christmas edition. Next newsletter will be February 2021. From Anne and I we wish all our Royal Flarian members a Merry Christmas and a Happy New year and look forward to catching up with many of you at Nagambie. Cheers!

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