

## ROYAL FLAIR NEWSLETTER - JUNE 2021



**G'Day Royal Flarians and welcome to our June 2021 newsletter.**

**Winter is here especially in Victoria and that coupled with the dreaded Covid virus and lock downs is not helping those who love caravanning, but some have been lucky enough to get away and we wish them safe travels.**

**So, where do I start?? There have been a few caravan shows and it was pleasing to see Royal Flair doing so well with good sales at all events. Well done teams!**

**Our club membership is growing each week (now 674) and it is good to see those who ask questions to those odd little problems they come across. Destinations seems to be the major topic and a big thanks to those sharing those great places to stay that you have come across.**

#### **NAGAMBIE GET TOGETHER:**

**As you know our normal yearly get together is scheduled for October 2022 (next year), but a few have asked could we have one again this year. Firstly we cannot ask our good sponsors to give more prizes for auctions / raffles and also there is the cost that Royal Flair provide for our Saturday night great meal and Sunday breakfast. But, having said that we are happy to have a get together on October 8<sup>th</sup>, 9<sup>th</sup> & 10<sup>th</sup> at Nagambie this year, but you will have to supply your own food etc. Not a big ask! We can have Happy Hours and also have a meal at the great Royal Hotel who give us a good discount. I am happy to try and arrange a winery tour for those interested. So far we only have six registrations, and, unless we have sufficient numbers (at least 15) it would not be worth doing, so please either email or message me asap so we can get some idea. It is a good time for new van owners to meet up and also for those who could not get to our April get together.**

#### **BRAIN CANCER RESEARCH:**

**Our get together in April at Nagambie raised \$1,155.00 towards Brain Cancer research thanks to our many sponsors who stepped up with magnificent donations for our auctions and raffles. Thank you everyone.....well done! The money has been forwarded through as below.**

### **MARK HUGHES FOUNDATION RECEIPT**

26-28 Merola Way  
Campbellfield VIC 3061

Receipt Number: 5561  
Date: 11/06/2021  
Amount Received: \$1,155.00

**Mark Hughes Foundation Limited**  
PO Box 417  
Hamilton NSW 2303  
[enquiries@markhughesfoundation.com.au](mailto:enquiries@markhughesfoundation.com.au)  
ABN: 17622847376

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### **NEW FACTORY FOR ROYAL FLAIR:**

The new Royal Flair factory is scheduled to open about the end of this month and will provide excellence in manufacture of all the Royal Flair range. During the period of moving from the existing factory to the new one there should not be any problems with phones, faxes etc and emails will still be able to be received. Please be patient if you do not get an immediate response, for as you know, when moving, little problems can sometimes happen. Thank you!

### **MEET THE BEAST:**

Introducing the latest Raptor model in the Royal Flair range, a great six wheeler weighing in at 3500kg.

This 6 wheel beast has a 3m folding tray with an extra large tool box for fridge and generator. The custom chassis has control rider single shot suspension, with air bags and hydraulic brakes, while the roof rack is made from 6mm reinforced aluminium tubing for storing your boats. Also included is a boat motor holder and space for 2 spare wheels with powerful spots at the front back and sides.

Along with an external slide out kitchen, there is also a Cramer 3 burner hob and sink inside the van, with an electric bed and 2 bunks with heaps of storage space to boot. Designed for the intrepid traveller this van really does have it all but you will need an F350 Super Duty or equivalent to pull it safely.

Congratulations to Bill Deralas and the team for creating this magnificent van. Stay tuned, because after the new factory opens there might be some more new models in the Royal Flair range.

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## **WARRANTY REPAIRS:**

**Our Warranty Manager Mark has had the “odd grizzle” lately re warranty repairs and the length of time to obtain the odd part. All caravan manufacturers are having the same problem, not just Royal Flair. Covid 19 has meant not just van manufacturers, but also parts manufacturers have endured shut down as well, and, this has not helped. Everyone is trying hard to catch up, and it also means Royal Flair like others can ill afford to use what parts they already have when they are trying to catch up on new builds for the many who have ordered new vans. If a van has a problem whereby it cannot be used, Royal Flair are doing their very best to get it back on the road ASAP. Thank You!**

## **A HAPPY NEW CUSTOMER:**

**Brett and Chriss Parfitt visited the Caravan Show in Brisbane recently looking for the van of their dreams. They thought this might take a long time, after all there are stacks to look at and hard decisions to be made. But, it wasn't such a hard decision as Brett explains.**

**“The recent Brisbane Caravan and Camping Show was a game changer for us. We have been looking for a new van for months. We were 99% sure we had found what we wanted but decided to go to the caravan show to make sure there wasn't any hidden gem out there we liked better. Our current van is an old triple bunk Viscount Grand Tourer (no ensuite) with a fold down bed. The size of the living space has to be seen to be believed. Kids gone, time for an upgrade.**

**So I really wanted another van with good seating space, Chris wanted bench space for the thermomix and coffee machine. As we were only looking for a 17-18 ft van we had both written off our dream as a fantasy. There is only so much you can fit in a van of that size, or so we thought!!**

**Within an hour of arriving at the show, purely by chance we stumbled upon a display of Royal Flair vans from Caravans HQ. When I walked into the Aussiemate 18ft off road van my eyes nearly poked out of my head. This thing was amazing. A huge club lounge and great bench space. We couldn't believe our eyes.**

**We sat down with the Caravan HQ salesman and listed all the added inclusions we wanted. Everything on our list was included as standard except a heater, which of course they added. In fact there were many more inclusions that we are so happy about.**

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The quality of everything is top shelf. Most vans on the market have a \$150 basic car stereo included. Not this van. It has a \$1,000 Fusion system as standard. Batteries, charging system, inverters all top shelf. This van oozes class, practicality and quality. It took me a while to get my head around the idea of the van being back to front. The ensuite is at the front and living space at the back.

One of my concerns was where would Chris sit if I wanted to go to bed early. Easy solution - Put the bed half way down. Problem solved

Royal Flair really do think outside the box, something not often seen these days, and they will custom build. I thought those days were well and truly gone!! March 2022 build date- Perfect timing. Can't bloody wait. Royal Flair, you made parting with money pleasurable.

Brett & Chris Parfitt



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**Thanks Brett and Chris for your contribution. Please remember, if you would like to contribute an article to our newsletter just message or email me. All contributions welcome.**

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Until our July newsletter, safe travels and keep warm. Please do not forget to support our sponsors at all times.




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