

## ROYAL FLAIR NEWSLETTER - DECEMBER 2021



PRESENTED BY



**G'Day Royal Flarians and welcome to our December Christmas issue**

### **THE FLARIAN**

**G'Day and HO HO HO.....seems only like a few weeks ago I said that!**

**If you are preparing to head off on a road trip, please keep safe and enjoy!**

**FROM BILL AND THE DERALAS FAMILY:**



**“Wow what a crazy 12 months it’s been! 2021 was the year we finally completed our move to the new state of the art factory in Epping. It has been a lifelong dream to have somewhere like this to build our vans and the fact that we managed the move in the middle of a pandemic with such little disruption is a testament to the dedication and hard working nature of all our staff.**

**Given the ravenous consumer demand for more technically advanced vans, this move will prove pivotal for our continued success and ability to innovate.**

In a few short months, our Epping factory has already witnessed the creation of a new breed of van, completely electric, totally off grid and packed with enough state of the art features to satisfy even the most tech savvy family. Ladies and gentlemen say hello to our new Eco Mate, coming in 2022!

On a more sombre note, this has been our first year without Papou and his massive presence is sorely missed both at home, on the factory floor and in the office. The attached painting was inspired by a photo taken the day we went to view the new site for the first time. It was a really special day we will cherish forever and we wish he was still around to see the factory completed and his dreams realised.

From all the Deralas family and everyone at Royal Flair Caravans we wish you all a wonderful Christmas and a fantastic new year."





## OUR WARRANTY MANAGER MARK HAS SOME TIPS:

As many know Covid is still affecting manufacture and delivery of parts for caravans, and, we are no exception. Please bear with us if you have a warranty claim and waiting on a part, and, rest assured we are doing our best to ensure all warranty work is attended to as soon as we obtain necessary parts.

It is that time of year when we all prepare for festive season holidays and it is important that you thoroughly check through every part of your van and carry out any necessary maintenance. Some have not checked their van for a considerable time, and a classic example was a member in Queensland who was wondering why air conditioning and other things were not working. Answer was a gecko had managed to make its' home in the electrical system. Result? One fried gecko and damage to van. You should also bear in mind that some insurance companies may, and have the right, to deny a claim based on the owner not having checked the van and thus not having taken a proper duty of care. It is very wise that you check all around outside and inside of your van every few weeks to avoid problems.

We still hear of new owners or those who have purchased a second hand van taking it home and plugging in the 15amp lead into the house 240V system. **DO NOT DO THIS!** It could cause considerable damage to the electrical system as well as appliances. Please use an "Ampfiban" which you connect to your 240V house and then the 15amp lead to it. If you are purchasing one be aware some hardware chains are selling look alikes and not a genuine product. If you have any concerns we have inserted a photo of a genuine one for you.



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On your check list have a good look at your water filter. Insects, mainly ants, love to use these as their home. B.E.S.T water filters who are one of our sponsors are happy to always provide you advice on filters.

Merry Christmas & Happy New Year. Safe travels everyone!  
Mark Burns. Warranty Manager.



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## **MARKETING – A YEAR OF INSPIRING CUSTOMER PHOTOS:**

**Max, our marketing guru has been busy and if you have visited the Royal Flair web site you will see a vast improvement. As example you can go back and view all of our newsletters, both this year and last.**

**“2021 has given rise to a massive influx of Royal Flair owners who are talented photographers, our marketing department has been spoilt for choice when it comes to photos and videos of our vans in the wild. It has been a joy to see and with phone and drone technology improving at such a rapid rate, we look forward to plenty more inspiring imagery in 2022!”**

<https://www.royalflair.com.au/our-range/customer-photos/>



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If you have a photo you think should be featured please email [marketing@royalflair.com.au](mailto:marketing@royalflair.com.au)

Many thanks Max, great work!

#### **NAGAMBIE 2022:**

The response for registrations for our get together at Nagambie Lakes (Victoria) October 14<sup>th</sup> to 16<sup>th</sup> has been great, and, as I write this we have 72 vans registered. These as advised are registrations only and no deposits are required until two weeks before the event. Those who have registered have been allocated a site number and map.

At present we have only two sites left, but as the park is receiving cancelations from other people they are giving us the extra sites, so if you would like to register now is the time to let me know either via message or email.

As most of you know the park was sold and is now part of the Discovery & G'Day Parks group. The staff we all knew, Debby, Fiona, Narelle and others have all left and I have thanked them for the many times and great service they provided to all of us. I have been advised that the park is also undergoing various upgrades at a cost of over \$1-million, so, by next October, those who have attended previously will hopefully see many improvements.

I have asked the new park manager, Jeff to keep me briefed and perhaps send us some photos. As a reminder please do NOT call the park with any changes; these must come through me.

#### **CLUB SHIRTS & VAN STICKERS:**

As mentioned on our facebook page, Angie Deralas and the team have been busy redesigning our club shirts and van sticker. We put a poll up on our facebook page asking preference for long or short sleeve, but there has not been a lot of response. Please have a look at the poll and cast your vote. Below are photos of the long and short sleeve and one of the new van sticker. In regard to the shirts, no price has been set as yet and we will advise re this in February. The stickers will be FREE and one will be sent out with each shirt or they will be made available at our October get together.



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#### **BEN'S HAPPY MAIDEN ROAD TRIP:**

**G'day All. Hope you're well!**

**We're just back from our maiden voyage in our RF Van Royce aka "Poppy"!**

**Just a quick one. We cannot recommend the [Euroa Caravan Park](#) enough. Sizable sites(most with creek frontage)Well maintained park, Great amenities, push bike and fire drum hire, excellent friendly customer service and a cheeky coffee van present for the early morning Sunday check out! We had a blast! Definitely looking forward to our next trip! Have a good one!**



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Thanks Ben. We look forward to catching up with you at Nagambie next year.

### **TASMANIA:**

As you know we have a group in Tasmania and they have a regular event each year as well. At the time of writing this Tasmanian folk are mourning the deaths of five children due to a horrific accident over there. From all members of the Royal Flair Caravan Club Australia we extend our prayers, thoughts and we are thinking of you all. To the many responders who fought so hard to save lives we thank you.

### **THANK YOU SPONSORS:**

To all our great sponsors who each year support our annual get togethers, we thank you and take this opportunity to wish you a Merry Christmas and a Happy New Year. We know Covid has had an effect on your businesses as well, but you still found a way to support us with your generous donations, and this allowed us to raise much needed money toward Brain Cancer Research. **THANK YOU FROM ALL OF US!**

### **FROM MY WIFE AND I**



It has not been an easy 12 months for all of us. Covid meant many never got to travel, but we are a resilient lot and we have through most of it. Anne and I managed to get away to Chiltern where I reviewed the Lake Anderson Caravan Park for Whats Up Downunder. The park is part of the Kui Parks group who are one of our good sponsors. Our lawn bowls has only just started again and Anne was runner up in the Ladies Singles Club Championships. Aside from that I have been busy with our club and organising our get together next October. That in itself is not an easy job, plus there are the monthly newsletters. As last year we won't have one in January (I need a break) but come February we will be back.

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Anne has been telling me I am doing too much, but I am a stubborn old bugga and don't give in that easy. I believe next year I may be awarded an OBE, so, hopefully I will be around. To the Admins who help me with our facebook page, Geoff Newby Butt, John & Leanne Haber.....THANK YOU!

Each year at our get together, I close the night by quoting that famous line of Forrest Gump "I'm tired, think I'll go home now". As it is now 9:30pm and I am about to email this newsletter to you all, I shall say "I'm tired, think I'll go to bed now".

From Anne and I, Merry Christmas, Happy New Year, please stay safe and enjoy your road trips.



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