

## ROYAL FLAIR NEWSLETTER - 2021



**G'Day Royal Flarians and welcome to our APRIL issue of**

### **THE FLARIAN**

**G'Day everyone and welcome to our April issue of THE FLARIAN. Since our last newsletter a lot has been happening, Easter Bunny is due as I write this and I hope you all have a very safe and joyous Easter break if travelling.**

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**THE CARAVAN SHOW MELBOURNE:**

**A roaring success**

**Wow what an action packed Victorian show it's been, loads of interest in our vans across the board with a real favourite this year again being our Aussiemate. It has been wonderful to attend a show in Victoria again, and, as Bill Deralas stated "We are very excited it's been over 2 years, we have beautiful vans here and there were loads of people!"**



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### **CARAVAN HQ OPENS NEW EPPING DEALERSHIP**

We are delighted to finally see some vans on the lot and what's more, we will now be accepting walk-ins at our Epping dealership! [Caravan HQ Epping](#) will be on hand to deal with all your sales related inquiries and they can't wait to show off the space once everything is set up.

At the lot, there is currently 1 Piazza, 3 Family Flairs, 1 Razor XT and a Designer Slide-Out, with more models to be added very soon.

For all sales inquiries please call (03) 9357 8118 and select option 5, alternatively you can email us at: [sales.epping@caravanhq.com.au](mailto:sales.epping@caravanhq.com.au)



### **CLUB SHIRTS:**

Angie advises that our great new club shirts will be arriving in about six weeks. We will keep you all posted on how to order etc on our facebook page and in future newsletters.

### **FROM MAXWELL IN MARKETING:**

Our shiny new dealer portal has entered its beta testing phase and we will soon be completing all our sales using an online warranty form. Not only will it streamline the whole sales process but it will also automatically send a digitally signed copy to both the customer and our warranty department.

Finally one of our favourite pastimes is browsing photos of customers and seeing what they have done with their vans. [@thesavagelife.aus](#) and [@arnies\\_aussie\\_adventures](#) have certainly added their own unique stamp on these Aussiemate interiors. If you have any photos you would like to share, please email them to [marketing@royalflair.com.au](mailto:marketing@royalflair.com.au)  
Below are some examples.



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**THE BRIDE & GROOM – YESTER YEAR AND NOW:**

**In our last issue we featured an item on Keith and Sue Moylan who have been travelling around Australia and have covered nearly 35,000 klms.**

**They have just celebrated what they describe as “46 amazing years of love, fun, development, growth and adventures together.**

**So, from Royal Flair Caravans and all our members, congratulations and Happy Anniversary. We hope you enjoyed that scrumptious seafood platter and many wines.**

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Damian and Karen are enjoying life out there heading to the track in their Razor XT. Enjoy folks!



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**THANKYOU COLIN:**



**If you attended our last get together you will recall our member, Colin Mallett, our Royal Flair member tech adviser who gave us a talk on the important things we should know prior to setting off on road trips. We would like to give a big shout out to him for helping a lady member in distress when she had a problem during a weekend away. It was not**



normal business hours, but never the less Colin was able to advise her how to fix the problem. Many thanks Colin!

**CONGRATULATIONS ALLISON & MATHEW:**

**Congratulations Allison Falzon and partner Mathew on the birth of their new daughter Addilyn. Certainly a very cute baby and we wish the family all the best at Easter with their new bundle of joy.**



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Addilyn

I'm a **girl!**  
Name: Addilyn Accardi  
Parents: Allison + Matthew  
DOB: 29/03/22  
Weight: 36cm  
Length: 3560g  
Temp: 38.5cm  
EIN: 2222225  
39+3  
DR: TIPPINIS  
HITTI  
REUSEL



If anyone has an anniversary, special birthday (kids included) or baby arrival (grandparents allowed to boast) please message me and items are always welcome in our newsletter.



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Finally from Royal Flair Caravans, my wife and I, please enjoy a safe and joyous Easter. Until our May issue.....Cheers everyone!



**PLEASE SEE SPONSORS LISTINGS BELOW**





# Uniden®



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**EMERGENCY ID**  
*Australia*  
*Have it for life!*

Communicating VITAL medical & emergency information when you can't.

**1300 369 142**  
[www.emergencyid.com.au](http://www.emergencyid.com.au)

The advertisement is a vertical rectangular graphic with a blue background. At the top, it features a white cross with "ID" inside, enclosed in a red square. Below this is the text "EMERGENCY ID" in large white letters, followed by "Australia" in a smaller, italicized white font, and the slogan "Have it for life!" in a yellow italicized font. A horizontal strip of images shows various emergency ID products: a necklace with a cross pendant, a green wristband, a pink wristband, a white wristband, and a person wearing a red vest with a cross on it. Below the images, the text "Communicating VITAL medical & emergency information when you can't." is written in white. At the bottom, the phone number "1300 369 142" and the website "www.emergencyid.com.au" are displayed in white and yellow respectively.



***HAINES HUNTER***

**Creating the difference.**