ROYAL FLAIR NEWSLETTER – DECEMBER 2022 CHRISTMAS EDITION





G'Day Royal Flarians and welcome to our December Christmas issue

THE FLARIAN

Merry Christmas and a Happy New Year to all our great members. (CONTINUED)







This season is a far better one than we all experienced last year when we were stuck with restrictions and other issues. As I write this we are looking forward to some warm days here in Victoria and many are enjoying a great day out or a long awaited road trip.

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FROM THE DERALAS FAMILY:



OUR END OF YEAR MESSAGE

Wow what a big year it's been! The challenges faced have sometimes proved daunting, but it is a testament to the whole team that over 200 vans rolled out the new factory. It has been a monumental effort, from the office to the factory floor and we are hugely proud of what we have achieved.

(CONTINUED)

Both online and across Australia, the response to our new and improved range has been truly heart warming. We are seeing a real trend of customers picking more palatial set ups, prioritizing complex electrical systems and choosing a sense of luxury fit for an emperor.

2023 is going to be a huge year for us. As supply chain bottlenecks slowly ease, we are aiming to build more sophisticated, ground breaking and luxury caravans than ever before. Moving forward, the emphasis will be placed on self sufficiency, innovation and ground breaking off-grid capability.

As always we wanted to thank our amazing customers, who have helped us turn the Royal Flair brand into what it is today. Our factory will be closed from December 23rd to January 16th to give the staff a well earned break.

We wanted to end this year's message by wishing you a very Merry Christmas and a Happy New Year from all the staff, and from our family to yours.

70TH ANNIVERSARY CIA VIC & CELEBRATING 15-YEARS MEMBERSHIP:

Bill, Angie and Peter Deralas were honoured to attend the 70th anniversary gala celebration of <u>Caravan Industry Victoria</u> alongside <u>Caravan HQ</u>, celebrating 15 years of membership. Such a brilliant organization, thanks for all the support you guys have given the Caravan Industry over the years.



CERTIFICATE OF MEMBERSHIP



YEARS OF MEMBERSHIP

This Certificate is proudly presented to

Royal Flair Caravans

In recognition to your continued support in Membership with the Caravan Trade & Industries Association of Victoria

Nat Schravello

Nat Schiavello President Robert Lucas



Celebrating 70 years of supporting members & industry



MEMBERS TRAVELS:

Some of our members have been lucky enough to be having some road trips and would like to share some of the great times they have had.

FROM WENDY & ALAN ROSSIGNOLI:

"Our lap of Australia, over two years has left us with everlasting memories. In June 2021 we picked up our new 20' off road Aussiemate which was towed by a Toyota Landcrusier. We left Shepparton in Victoria two weeks later, travelled NSW, Queensland, then turned at Mt Surprise to head across the Savannah Way. Memories of Hells Gate Pass and 1000km of corrugation will never leave us but the remote adventure on the coastal waters of the Gulf of Carpentaria at Seven Emu Station was magic. Heading south at Daly Waters towards Alice, East MacDonnells Ranges, Uluru & Kings Canyon, Eyre Peninsula, the many wine areas of SA. Kangaroo Island then home, 4.5 months and 16,500km.

"Off again July 2022 Victoria, S.A., up the centre in NT turning at Katherine to WA. Lake Argyle, El Questro then onto the Gibb River Road. Another challenge of corrugation, 1200km to Derby, planning went a long way to achieve minimal disturbance to our van and car (tyres at 25psi). On to Broome for a well earned rest then up to Middle Lagoon and Cape Laveque on the Timor Sea Coast. Headed south along the WA coast/Indian Ocean, Eighty Mile beach being a highlight. Perfect time of the year for fishing and searching for wildflowers. We travelled inland from Geraldton for the Wreath Flowers at Mullewa/ Pindar, they were magnificent. Bypassing Perth onto Albany and Esperance then to Norseman to begin our journey across the Nullarbor, free camping along the Great Australian Bight on the Banda Cliffs-breathtaking. Arriving at Streaky Bay on the Eyre Peninsula of SA was the completion of our circumnavigation of Australia. 33,000km in total and yet still so much more to see".

Regards to all: Wendy & Alan



WENDY & ALAN:



FROM PETER & AMY GRANT:

After a few days in busy Melbourne city we decided to head further south to Victoria's hidden gem, Cowes on Phillip Island. Checking in at the NRMA Phillip Island Caravan Park, Amy was able to secure a premium site looking out towards the beach and the bay. We

were well hidden here from any blow from the west to the east. Delighted when we found our site as it was level and it had more than enough room for the car and awning.

After setting up, we strolled the well maintained park and then down on to the beach. Exploring the park further, we soon found all the normal amenities but what was a pleasant surprise is that this park was fitted out with many modern features that you don't normally see. TV room, games room, modern camp kitchen including pizza oven. It all appears NEW! I also enjoyed the wifi that works! Works! We could connect our smart TV and stream YouTube, Netflix etc. (sad I know). The park has many excellent van sites and even the furtherest away was only 1 min from the beach. We are from Horsley near Wollongong NSW so we have spent a few days touring the Koala Park, the Penguin Parade and eating delicious seafood on Phillip Island. If you're looking for restaurants and pub feeds, Cowes has a great variety. I noticed a local taxi mini bus doing door to door also for those who might want a night out. We will certainly be back! Regards to all.



PETER & AMY GRANT:

Thankyou Peter. This is the park where we will be having our get together next March, so, if you have been wondering what it will be like for a sea change this is it!

Keith and Sue Moylan are still enjoying life out there and enjoyed refreshment at Bundaberg. Keith is having the van serviced over the holiday period while he and Sue enjoy time with relatives.



KEITH & SUE:

COWES ANNUAL EVENT:

Don't forget our annual event at Cowes Phllip Island (Vic) on 17-18-19 March next year (2023) We have 30 vans registered at present but now only 3 power sites left. Deposits (if you are staying 17 to 19th are not due until 12th January. If you are arriving earlier and leaving later deposits are due when booking is made as the park are always needing spots for their many visitors. This year we are having a sea side change and the park, part of the NRMA group is great and right on the beach. We are having our usual Saturday night fancy dress night and dinner kindly provided by Royal Flair Caravans and catering by the lovely Clair and Shazza. Entertainment and raffles plus auctions with money raised to Brain Cancer Research. There will also be the usual group photo and this time beach side. We will also have our usual welcome sausage sizzle on the Friday. An event program will be put out to all closer to the event. As well as us there will be many others in the park that come there same time each year so this is the chance to show off our Royal Flair vans.

HAPPY BIRTHDAY TO US:

HAPPY 7TH BIRTHDAY TO ALL ROYAL FLAIR CARAVAN CLUB AUSTRALIA MEMBERS. ON DECEMBER 23RD WE WILL BE 7 YEARS OLD. IT ONLY SEEMS LIKE YESTERDAY THAT BILL GAVE US PERMISSION TO USE THE ROYAL FLAIR NAME AND SET UP THIS GREAT GROUP. WE HAVE ENJOYED A FAMILY FRIENDSHIP, HELPED EACH OTHER WITH QUESTIONS AND TRAVEL TIPS. YES, WE ARE A GREAT GROUP!

OUR CLUB SHIRTS:

Don't forget our great club shirts! They not only look great but are of excellent quality and reasonably priced. If you want to be seen in one of these great shirt (we have both long and short sleeve) please call Lina at the Royal Flair office on (03) 9357 8118 (press 1 for reception)



MY FESTIVE SEASON MESSAGE TO ALL:

Firstly, a big thankyou to the Deralas family for their generous on going support to our club. Thankyou also to our facebook page Admins, John & Leanne Haber, Geoff Newby Butt & Nic Storer. Admins are the ones hwokeep our page up to date and safe. Max, Royal Flair Marketing Manager who keeps all our newsletters up to date on the Royal Flair Caravans Australia web site for all of you to enjoy....Thankyou! When ever I have had a question to help a member, Mark Burns, Warranty Manager, has always been available to help with an answer....Thank you Mark! To all other Royal Flair staff who have helped out, especially Lea at our annual events and Lina at reception....a big Thankyou also. This is our 7th birthday and since inception I have (and still) enjoy the friendship of you all.

My wife Anne reminds me I turned 80 in September. Yes, I got an OBE gong, (over bloody eighty...lol) but I am hopeful I can can continue another year with you all. As in previous years we don't have a January newsletter as I get to have a break. Cheers, Merry Christmas and Happy New Year. May your Royal Flair road trips be safe and enjoyable.

Also, to our great sponsors listed below a huge thankyou for your generous support over the years. We look forward to continuing our relationship with you.

PLEASE SEE SPONSORS LISTINGS BELOW















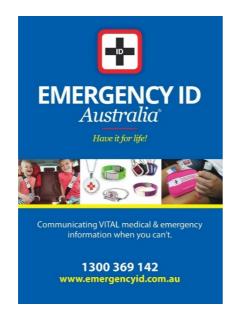














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